



*The Car Wash Starts Here.*

# Sentinel®

The *Sentinel* is an innovative, internet-enabled kiosk that simplifies the transaction experience for car wash customers. Known as one of Unitec's most innovative products, the *Sentinel* is designed to work with any in-bay automatic or conveyor wash system and is perfect for busy sites that must effectively manage higher customer volumes.

## Customer Convenience

The Sentinel features a large, 15-inch touch screen that is easy to reach. The user-friendly features of this product, including the ability to view wash options and pricing on a single screen, make the transaction process quick and easy.

## Flexibility

Dual bill dispensing capabilities are available, in addition to up to three coin dispensing hoppers. Voice messaging is standard, with options and support offered for dual languages (English and Spanish). Up to eight different wash packages may be offered. The Sentinel may also be used in Canada.

## Marketing Options

Customizable promotions, advertisements and VIP Wash Coupons are standard marketing components. An enhanced marketing package is available, offering 100,000+ house accounts, VIP Wash Pass Cards and multi-site gift cards. Branding opportunities are enhanced through the Sentinel's customizable overlays and post-sale video advertising capabilities.

## Efficiency

The Sentinel is a smart choice for sites expecting high volume traffic. When combined with the ReachFree ID system, the Sentinel can create a more efficient throughput process, increasing traffic volumes and bottom line revenues for the site owner. Remote access tools allow the site owner to monitor activity, generate reports and schedule promotions through the internet.

## Security

Cash is stored in a separately-keyed cassette that can be pre-loaded and unloaded in a private setting. A high security lock system as well as an integrated alarm assure the safety and security of assets. The Sentinel can also be outfitted with an optional wide-angle surveillance camera.



## A Story From ...

**Mel Ulrich, Owner of The Washhouse  
Graham, Texas, and Mineral Wells, Texas**

"I conducted a good deal of research before purchasing the Sentinel for my business and I can honestly say **I haven't seen a better product out there.**

Originally, I was really impressed with the sleek design, the large touch screen and the simplicity of the system. Over time, I have realized another great benefit is the change dispensing system; instead of giving customers a dozen quarters back as change, the Sentinel provides bills. The immediacy of the credit card reader in processing payments is another great feature that has kept my customers happy.

By investing in the Sentinel, I have secured a high quality and a great looking system with all the bells and whistles. But most importantly, **it has increased and improved customer throughput, and led to higher customer satisfaction.** It's very beneficial to my business. The revenue I'm generating with the Sentinel has given us a very positive return on our investment.

We've implemented a number of customer loyalty programs using the Sentinel including VIP coupons and fleet accounts. We work with a nearby gas station to offer their customers \$1 off a car wash with any purchase. This program has really worked great. In fact, **it's increased my revenue by about 10 percent!**

I've worked with Unitec for a long time and have purchased other equipment the company manufactures. They are a great partner, with a solid reputation and a top-of-the-line product offering."

443.561.1200

[www.StartwithUnitec.com](http://www.StartwithUnitec.com)

# Sentinel®

## Features & Specifications

### Hardware Features

- Windows® POSReady operating system
- EMV and Contactless payment solutions (optional)
- Coin dispensing — 1, 2 or 3 coin hopper option
- Integrated heater
- Integrated alarm
- Two outdoor rated 5W speakers
- High speed thermal printer (text & graphics) with programmable receipt messages
- Ultrasonic proximity sensor starts messaging when vehicles drive up
- Heavy wall case with high-security locks and separately keyed cash compartment
- Visa®, MasterCard®, American Express® and Discover® acceptance via Internet credit card clearing system

### Software Features

- Supports up to 16 wash packages (2 groups of 8 washes)
- Wash menu function to show what features each wash includes
- Bilingual screen and voice capabilities (English and Spanish)
- Promotions such as discounts, complimentary washes, fundraisers and scheduled specials
- Added services feature allows for the sale of up to 4 additional services (wax, tire shine, etc.). Custom logo buttons may be added to display these services.
- Remote error notifications through text or email message
- VIP Wash Coupon acceptance
- Pre- and post-sale advertisement to show while the customer is waiting for the wash to become available
- Uses PCI-validated Sierra software

Optional c-WashPal console (shown right) with a card reader, 7" color touch screen and ticket printer



Optional wide-angle surveillance camera

15-inch sunlight-readable touch screen display

Dual head outdoor-rated magnetic stripe card reader

EMV and Contactless payment solutions are optional

Mars bill acceptor with 1,000 note capacity — accepts \$1, \$5, \$10 and \$20

IDX multi-coin acceptor, programmable for up to 6 types of coins or tokens

Dual denomination bill dispensing with replaceable cassettes



### Optional Features

- Enhanced marketing package for VIP Wash Pass cards and house account applications with multi-site redemption
- POS Interface allows car wash codes to be sold at the gas dispensers or in the C-Store
- Up to three additional coin hoppers
- Dual-denomination bill dispensing
- 2D barcode imager
- POS Interface allows car wash codes to be sold at the pumps or C-Store
- ReachFree ID subscription-based account system
- Color wide-angle surveillance camera
- Line conditioner & Surge suppressor
- Custom overlays
- Barrier gate - manages traffic control and assures accuracy of the wash queue
- Credit processing through Wayne, Verifone and Gilbarco

### Warranty

- One year limited warranty from date of purchase

### Specifications

- **Size:**  
Sentinel with plastic case cover: 37.5" H x 38" W x 25.5" D  
Sentinel without case cover: 31" H x 37.5" W x 24" D  
Standard height base: 30" H  
Curb height base: 24" H  
c-WashPal console: 7.5" H x 9" W x 7.5" D  
c-WashPal console printer: 5.5" H x 5.5" W x 8" D
- **Shipping Weight:**  
Sentinel: 330 lbs | Mounting base: 83 lbs  
c-WashPal console (with Printer): 20 lbs
- **Power Requirements:**  
120 VAC, 8 Amps with dedicated circuit breaker
- **Regulatory Approvals:**  
Certified to UL 60950, FCC part 15 compliant
- **Operating Temperatures:**  
Certified -20° F — 115° F  
Brick-in recommended for units operating at sustained periods below 0° F and above 100° F

## Unitec – Who We Are

Unitec develops, designs and manufactures reliable, innovative point-of-sale entry systems for the car wash industry. In addition to selling complete systems, system components and parts, we develop custom applications for high-volume resellers and retailers, providing owners of automated car wash facilities the right equipment, tools and marketing opportunities to increase revenues while improving customer loyalty. Unitec has earned a reputation for producing systems of the highest quality and reliability in the industry, from simple swipe-and-go credit card terminals to the most sophisticated, internet-enabled and video-capable touch screen kiosks. We are in business to satisfy the car wash owner's foremost needs, offering free-standing, customer-activated products that integrate with all types of car wash control technologies.

